

HECM for Purchase



Your Trusted Advisor

3 Clock Hour Credit Class **WA State Certified** **Real Estate CE** **Course** **Course Price \$39.00**

This Continuing Education Course provides a solid understanding of the benefits, applications and even the shortcomings to a Home Equity Conversion Mortgage, HECM reverse mortgage. Curriculum addresses program basics, real world applications, and all of the mechanics of helping a senior buyer successfully purchase a home using the FHA insured Home Equity Conversion Mortgage.

The Course is ideal for any WA state real estate agent looking to expand your market and increase your earnings potential.

The HECM program allows a home buyer, 62 or older to purchase a home with the combination of cash and reverse mortgage financing. The mortgage requires no monthly payments, no income or credit score qualifications. You will learn the following:

- What is a HECM?
- How does it work?
- Achieving Goals
- Exit Strategies
- Eligible Properties
- The complete transaction process

This class is available at your Broker office with a minimum attendance!



Scheduled Courses:
Thursday
July 21
August 18
September 15
October 10
November 17
9:00 AM to Noon

Axia Corporate Office
(Parking Level Conf. Room)
400 112th Ave NE #120
Bellevue, WA 98004

Space is limited. Please reserve your seat today!



Call 800-963-8011
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